

# BIG DATA – Gold Panning in the Information Age

Ying Ying Shi  
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See Capital Supplement 10/2014: [http://issuu.com/inpactmediaverlag/docs/big\\_data\\_capital\\_okt2014](http://issuu.com/inpactmediaverlag/docs/big_data_capital_okt2014)

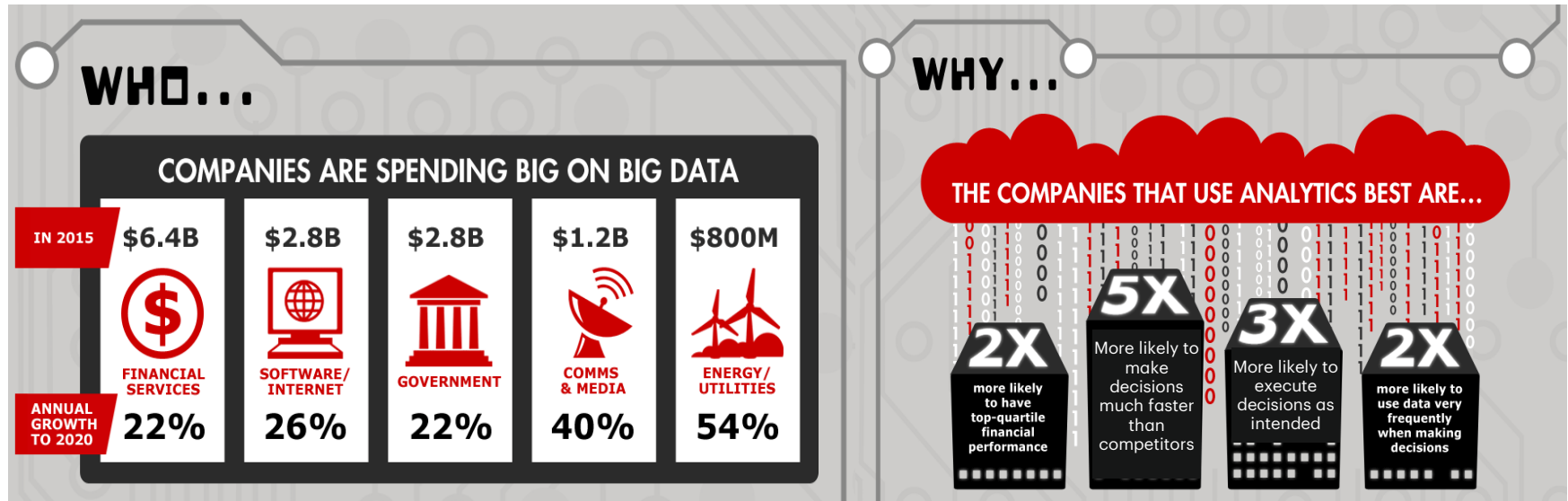


• Beyond big data



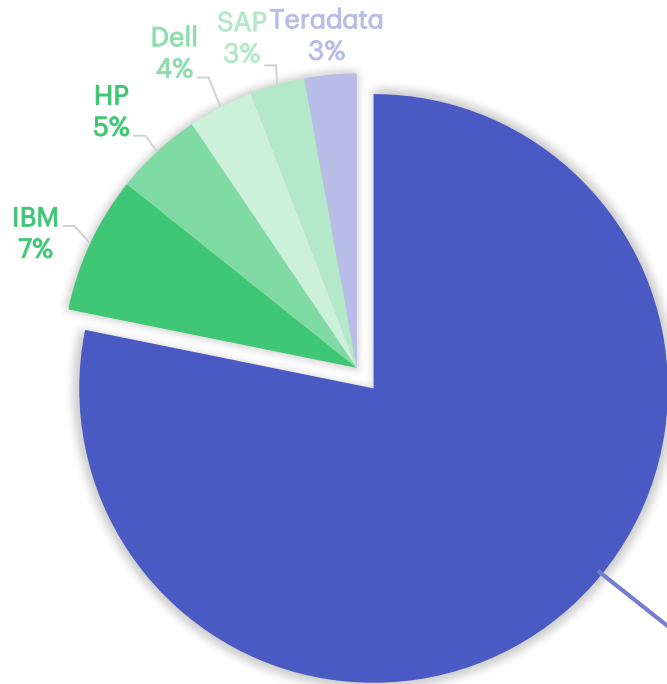
# Big Data: High Growth Market

## Global demand for quicker and better decisions



# A Novel Industry

Emerging new technologies and companies



**Data**

**Analytics Visualization**

**Applications**

**Business Intelligence**

**Social Media Analytics**

**Operational Intelligence**

Others 78%


# The Dark Matter of Big Data

## Unstructured information

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### ● Structured Data

	A	B	C
1	Vendor	Big Data Revenue	Total Revenue
2	IBM	\$1,368.00	\$99,751.00
3	HP	\$869.00	\$114,100.00
4	Dell	\$652.00	\$54,550.00
5	SAP	\$545.00	\$22,900.00
6	Teradata	\$518.00	\$2,665.00
7	Oracle	\$491.00	\$37,000.00



### ● Standard machine processing

### ● Unstructured Data



### ● Hard to interpret for computers

# Explosion of unstructured data volume

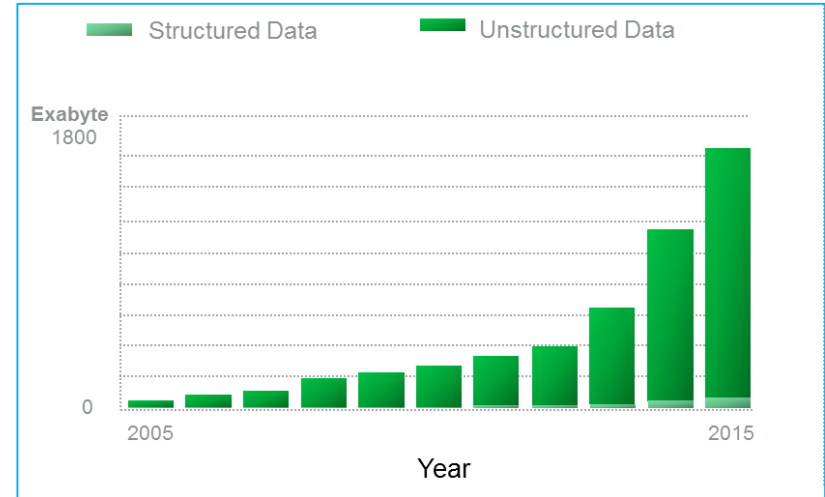
80%-90% of data in finance is unstructured

Each day,

- 500,000 news are released
- 200 million Tweets are posted
- 294 billion e-mails are sent
- 2 million blog posts are written

But merely

1 % is relevant



[1] <http://www.oracle.com/us/industries/financial-services/bigdata-in-fs-final-wp-1664665.pdf>



Data on its own is virtually worthless

**VALUE  
through  
knowledge**

The value lies in the rigorous **analysis** of data, and the information and **insights** this provides.

# 3 Steps to Optimal Decision Making

Supported by Big Data analytics

- Read
  - Simplify reading and interrelation recognition
- Understand
  - Gain knowledge through understanding
- Decide
  - Decide based on optimized knowledge



# Relevance in 3 steps

## Step 1

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**Bloomberg**



**DOW JONES**

Define  
your  
sources





# Relevance in 3 steps

## Step 2

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SOURCE Bloomberg AND KEYWORD\_FULLTEXT arbitrage AND d

valid

BBG\_ID

BOEGA\_CODE

CLUEDA\_ID

KEYWORD

KEYWORD\_FULLTEXT

NOT\_BOEGA\_CODE

NOT\_KEYWORD

NOT\_KEYWORD\_FULLTEXT

RTS\_ID

Personalize  
your filter

## Relevance in 3 steps

### Step 3

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**Get only  
what  
matters**



# Use case example

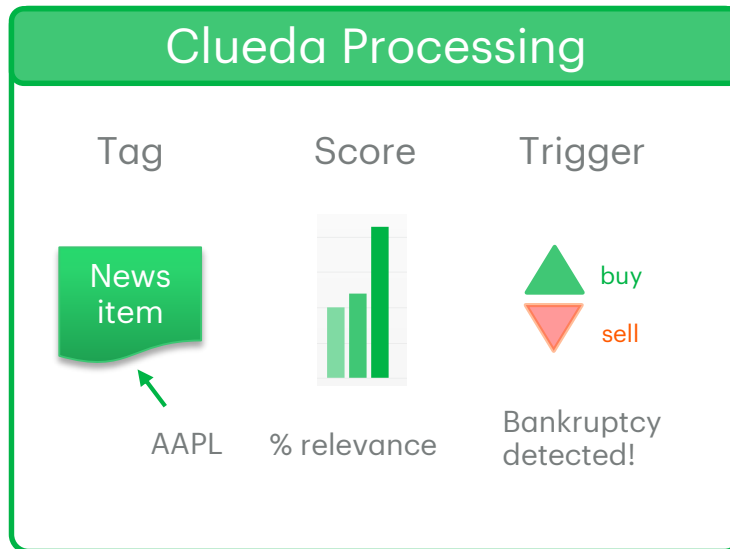
## Trading signal generation



### ① Sources



### ② Filter



... in milliseconds

### ③ Relevance

#### Signals

- Events,
- Sentiment
- News volume, etc.

Clueda  
delivers  
relevant  
knowledge  
in real-time



Founded in  
2012/  
100+ man years  
of R&D in  
systems biology  
& cognitive  
computing

## Success Story

### Real-time decision support to increase profit

Clueda

- Customer: Baader Bank AG
  - Germany's leading market maker
  - One of Germany's leading Investment Banks
- Initial Situation
  - Trading of 780,000 financial instruments
  - 500,000 news articles per day
  - Substantial losses for small- and mid-caps
- Solution
  - Clueda's real-time news analytics system

/ BAADER /

Increase of trading  
profit by approx. 30%  
p.a.

# From Big Data to Relevance

New applications and higher profitability



- Increasing investments in Big Data
- **Real-time relevance** is key to unlocking value
- Dark matter and the big challenge
  - Understanding unstructured data
- Successful applications
  - Trading & market making
  - Portfolio management
  - Business events monitoring

Ying Ying Shi

Chief Organization Manager

T +49 89 4161402 12

M +49 1703856478

[y.shi@clueda.com](mailto:y.shi@clueda.com)

Clueda AG

Elsenheimerstraße 59

D-80687 München

[www.clueda.com](http://www.clueda.com)

## Selected References

