



FIRESIDE CHAT

New Standard for Global AI Results Execution.



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DIRK Conference · Frankfurt · June 29/30, 2026



Let's Survey the Room:
What does your results cycle look like?



**Investors don't come to you
until they've already asked AI.**

They research you in AI first.

Be the source they find.

50%

of institutional investors now use AI for investment research

Brunswick Group · 2026



AI Research

"What is flatexDEGIRO's revenue outlook and growth strategy for 2026?"



Based on the company's published qualitative guidance, flatexDEGIRO expects continued growth driven by rising customer acquisition across European markets...

SOURCES

• investors.flatexdegiro.com

• reuters.com

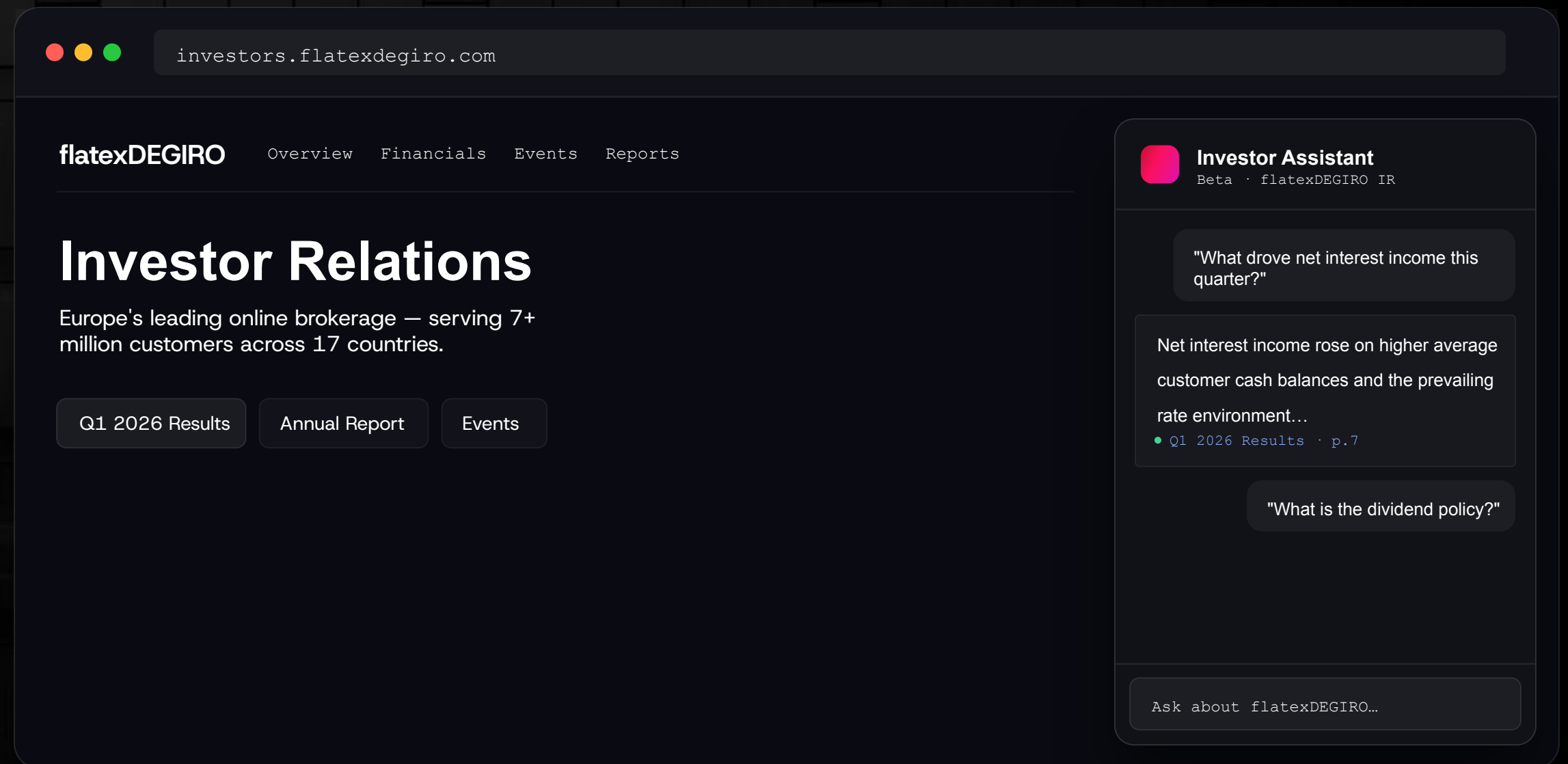
Q4 AEO RESULTS

+36% IR website cited as authoritative source

+78% improvement in LLM citation rate

IR CHAT · INVESTOR ASSISTANT

When they
click
through,
give them
instant
answers.



IR Chat serves sourced, compliant answers from your own IR content — not a PDF hunt.

1,247 investor questions.

You weren't in the room.

app.q4inc.com · Investor Assistant insights

THIS QUARTER

1,247

Investor questions logged

13%

Unanswered — your content gaps

+38%

Volume vs. prior quarter

TOPIC LEADERBOARD · RISING INVESTOR THEMES



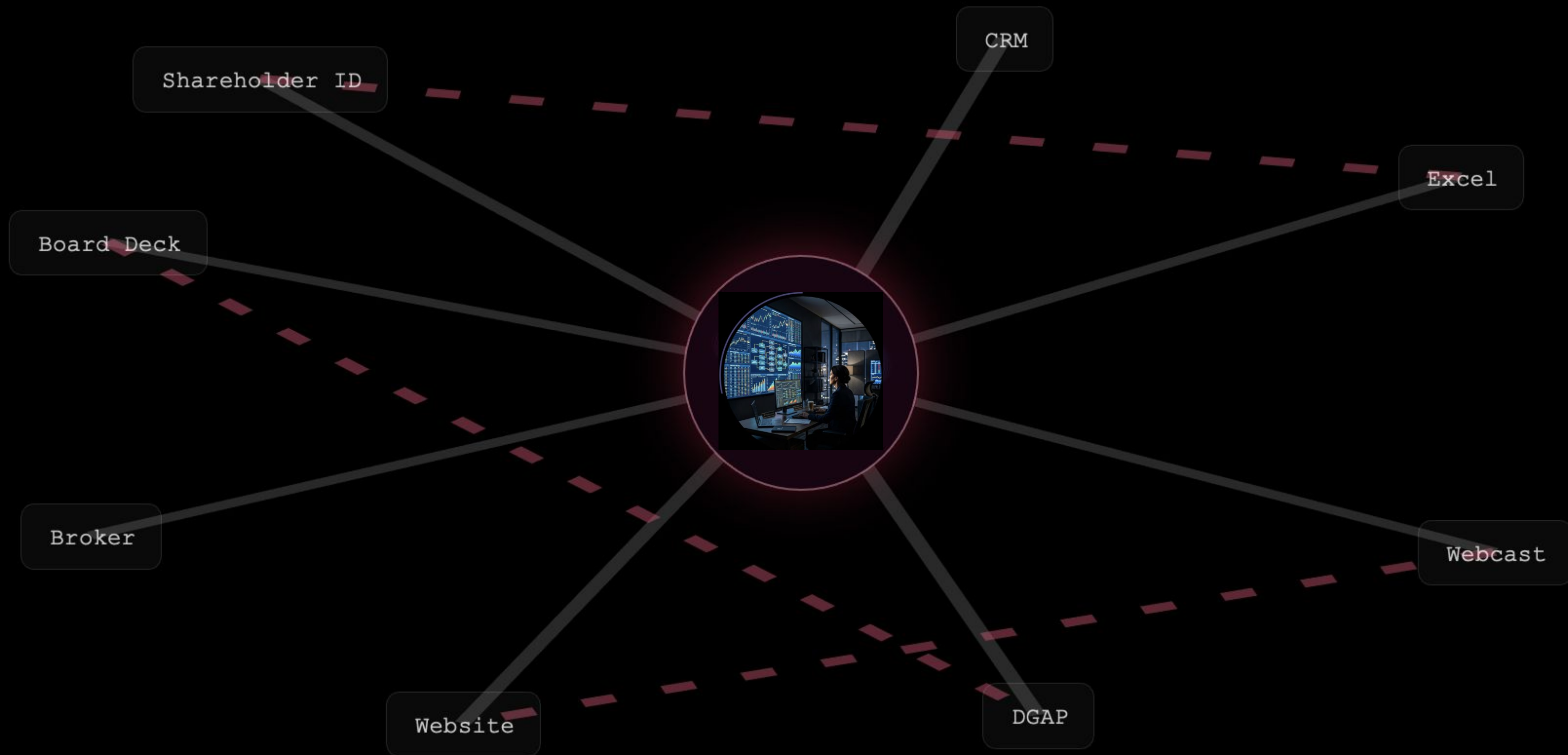
IN CONVERSATION

Laura Hecker

Executive Director IR · flatexDEGIRO SE

Q4 client | Active AI User, IR Chat beta

What if the cycle ran itself?



You are the **integration & context layer**.

REACTIVE AI

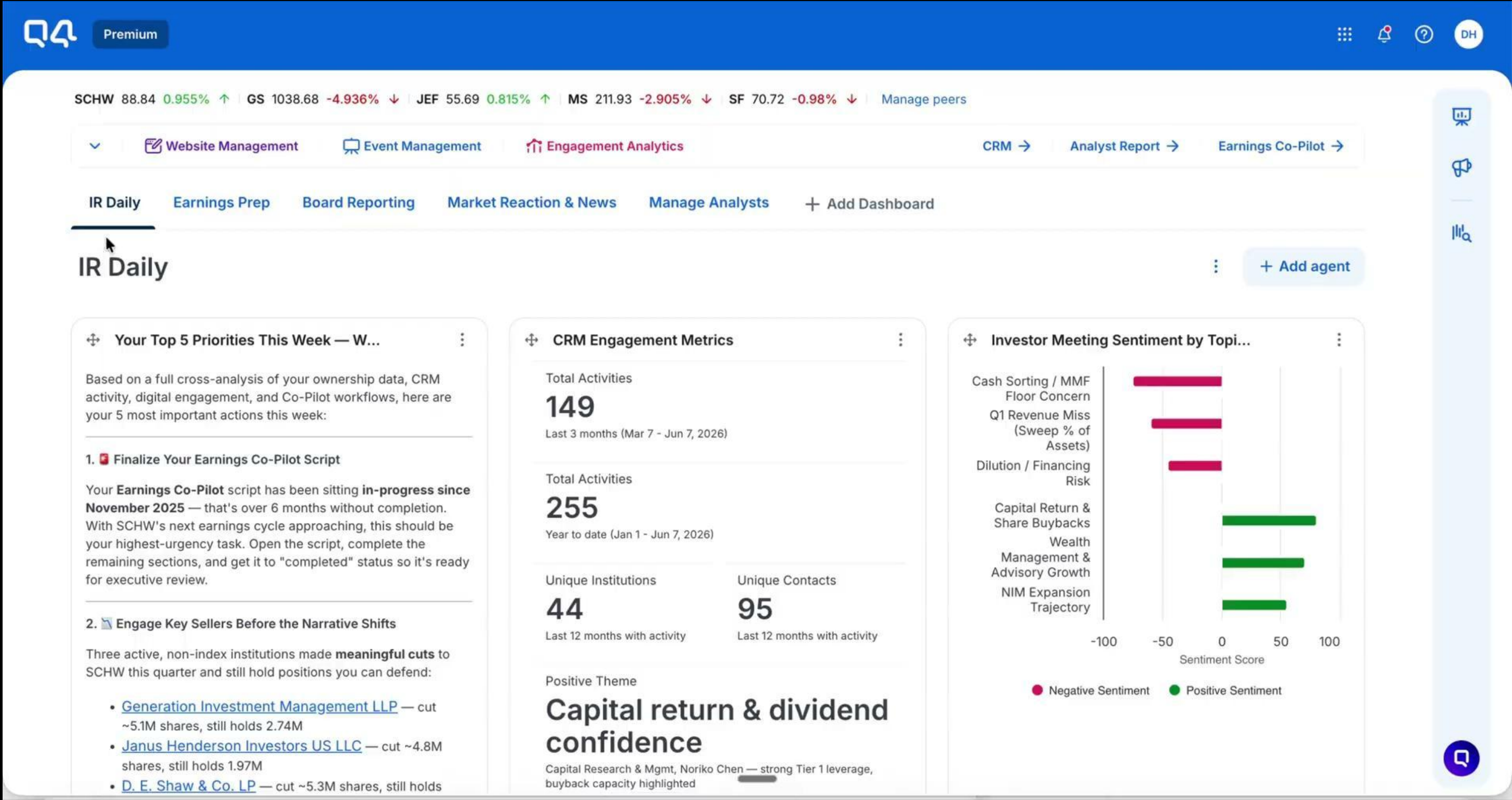
**Waits to
be asked**

vs

AGENTIC

**Runs
alongside you**

200 questions prepared. 20 that matter.



Now. From the near future.

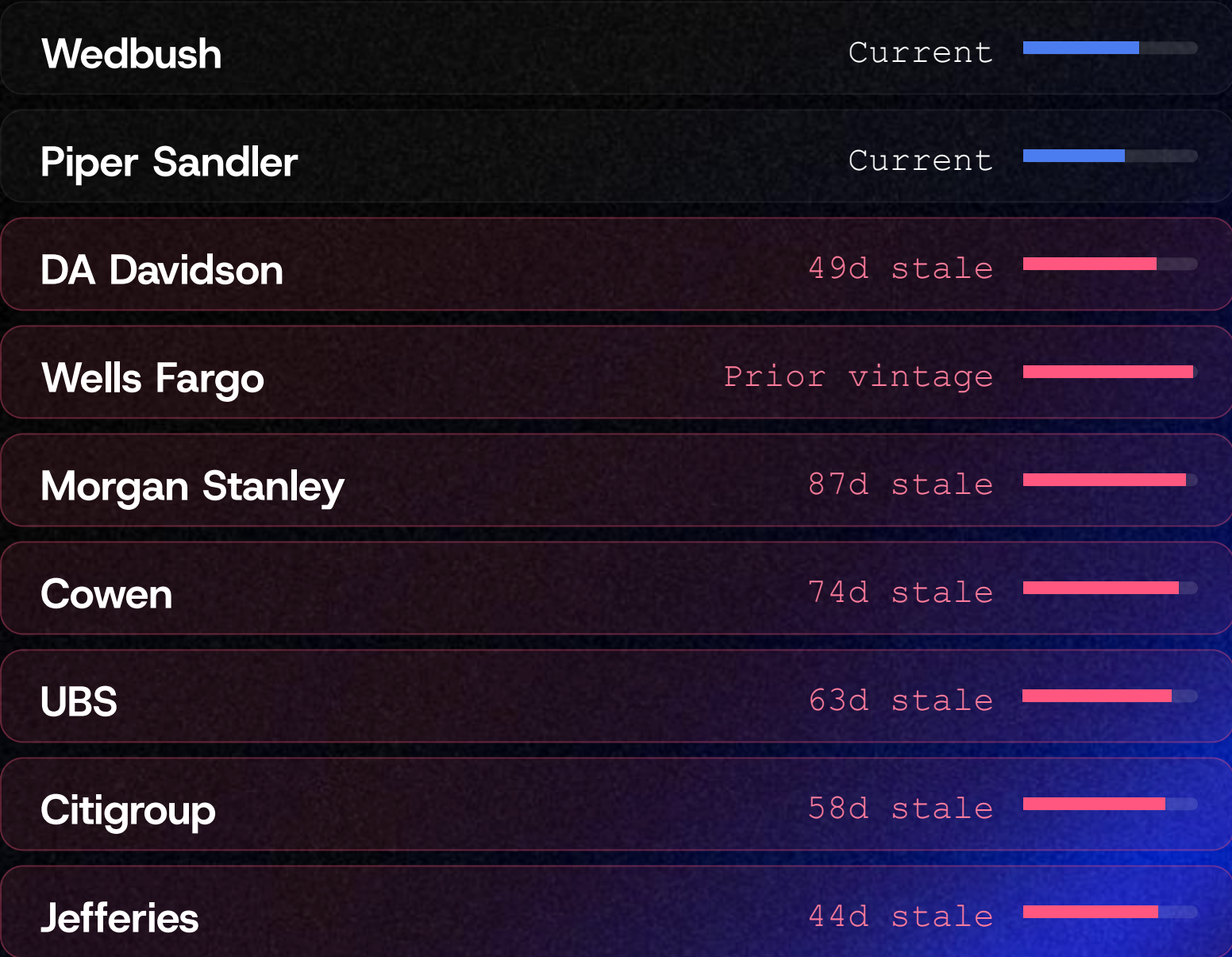
THE CONSENSUS PROBLEM

Consensus is the most consequential task in IR.
And the most manual.

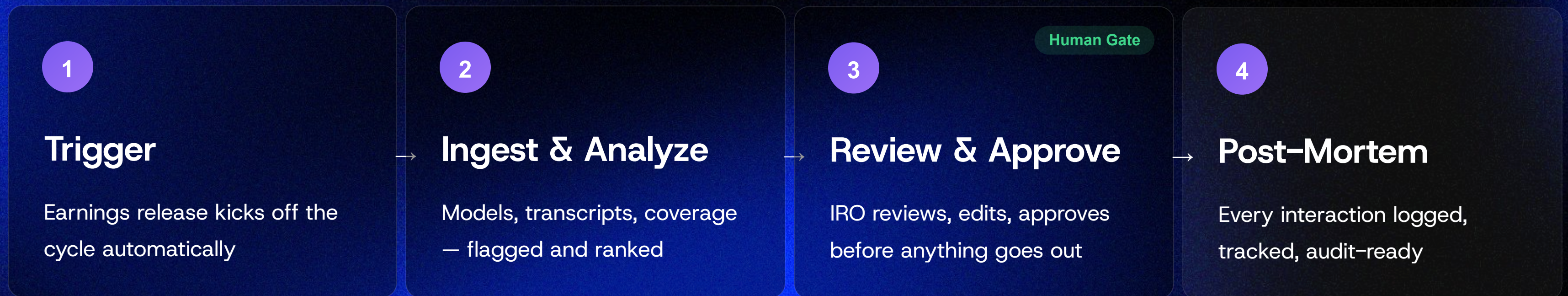
+10.7%

EPS above consensus

Fifteen analysts. Seven stale models. Zero automation.



END TO END



Four steps. End to end. Human in the loop.

Q4 platform. Skechers Q4 FY24.

US-listed demo · Reg FD labels — underlying workflow is identical to MAR

Q4

Premium

DH

SCHW 91.7 -2.973% ↓ | GS 1096.56 -0.235% ↓ | MS 223.17 -0.796% ↓ | RJF 155.86 -1.833% ↓ | VSURE 10.875 -0.776% ↓ | Manage peers

Website Management

Event Management

Engagement Analytics

CRM →

Analyst Report →

Earnings Co-Pilot →

IR Daily

Earnings Prep

Board Reporting

Market Reaction & News

Manage Analysts

+ Add Dashboard

Manage Analysts

+ Add agent

Analyst Reports

Title	Earnings Period	Status	Analyst Bias	Canvas
Skechers U.S.A., Inc. Q4'24 Analyst Report	Q4 FY24	Needs Review	9 Bull · 5 Neutral · 1 Bear	Open in Canvas

Scheduled Analyst Meetings

Title	Date	Time	Contact(s)	Institution
Meeting with David Glocke, Vanguard	Jun 22, 2026	2:00 PM ET	David Glocke	The Vanguard Group, Inc.
Meeting with The Vanguard Group, Inc.	Jun 23, 2026	2:00 PM ET	David Glocke	The Vanguard Group, Inc.

SKX Consensus Summary & Range — Post-Call Snapshot (Feb 7, 2025)

Metric	Period	Consensus (Wtd. Avg)	Low	High	Range	# Analysts
Revenue (\$M)	FY 25 E	\$9,768.1M	\$9,678.0M	\$10,057.8M	\$379.8M	15
Revenue (\$M)	Q1 25 E	\$2,431.5M	\$2,415.0M	\$2,521.4M	\$106.4M	15

Skechers Q4 FY24 · 15 Covering Analysts · Live Platform



THE REAL ROI

**50 hrs → 5
hrs**

Per cycle

**Outlier
models**

Identified the moment they
drop — not a week later

**100% of
analyst
interactions**

Tracked. Filtered. Audit-ready.



The infrastructure changes. The IRO doesn't.

Sixteen design partners shaping what comes next.

Your survey results have come in...

Live Results



Your turn.

[?] Q&A